PRODUCT NEWS

To: Distributors, Dealers, Territory Managers, Customer Service
From: Joshua Allen, Product Manager - Americas, Drives and Controls
Subject: CentriPro Aquavar IPC UL Type 3R Enclosure Launch
Date: October 31, 2014

Xylem is pleased to announce an expansion to the new IPC platform for intelligent, variable speed pump control - The UL Type 3R Enclosure!

As an extension to the previous IPC offering the TYPE 3R Aquavar IPC makes an already easy installation even less costly. The IPC with 3R enclosure is a native outdoor enclosure to the drive. What this means is that you do not need to mount the IPC in a separate enclosure in order to meet the Outdoor 3R rating. IPC with 3R provides a smaller solution for easier installation vs VFD using the larger Hoffman enclosures.

The new TYPE 3R enclosure allows for building outdoor booster systems using the Duplex variable speed pumping mode, which supports system versatility and more efficient pumping for applications where large variations in flow rates are needed. All other standard IPC features like Start-Up Genie, BMS communication, USB connectivity are still available with the 3R. The only change is the new enclosure!

The new IPC with 3R features a more competitive pricing structure which significantly improves its market position over the current IPC with 4X enclosure and CentriPro legacy SPD Plus. A 40HP 230V drive with outdoor enclosure:

- SPD Plus 3R Enclosure $15884 List
- IPC 4X Enclosure $10865 List
- IPC 3R Enclosure $7925 List

All Aquavar IPC enclosures are currently available with a 5 day leadtime shipped direct from Love’s Park, IL. Aquavar IPC with 3R will also be available as a stocked product in Auburn, NY and Fresno, CA starting in November.

Pricing for the new IPC with 3R is available on ECOM in the PAQIPC pricebook. Color brochure, bulletin, IOM and new Start-Up Genie instruction manual are available under the Variable & Fixed Speed Pump Controllers header at the following address:
http://goulds.com/pump_controllers/aquavar/
We’re also pleased to introduce the Xylem AWS Americas Drives HelpDesk for effective pre- and post-sales support:

- **Technical Controls hotline**: 866-673-0445
- Technical Support Resources:
  - Ken Capuano (located in Seneca Falls, NY)
    - ken.capuano@xyleminc.com
    - 315-239-2356 office
- Additional support:
  - Matt Renn (located in Fresno, CA)
    - matt.renn@xyleminc.com
    - 559-265-4737 office
  - Scott Smith (located in Dallas, TX)
    - scott.smith@xyleminc.com
    - 469-221-1261 office

Additional supporting IPC presentations and white papers have been uploaded to our ECOM site under “Product Sales Tools – Commercial VFD and Soft Starters”. Newest documents include:

- Aquavar IPC Submittal Form
- Aquavar IPC Installation and Start-up Presentation
- Multipump White Paper Comparing IPC and CPC Multipump Modes
- Programming Manual for Main Menu Parameters

We look forward to supporting you with a new solution for your customers!

Joshua Allen
Americas Product Manager - Drives and Controls